

## Supply

Chapter 3-4

## Supply

- Individuals control the factors of production – inputs, or resources, necessary to produce goods.
- Individuals supply factors of production to intermediaries or firms.

## Supply

- The analysis of the supply of produced goods has two parts:
  - An analysis of the supply of the factors of production to households and firms.
  - An analysis of why firms transform those factors of production into usable goods and services.

## The Law of Supply

- There is a direct relationship between price and quantity supplied.
  - Quantity supplied rises as price rises, other things constant.
  - Quantity supplied falls as price falls, other things constant.

## Law of Supply

- **Law of Supply**
  - As the price of a product rises, producers will be willing to supply more.
  - The height of the supply curve at any quantity shows the **minimum price** necessary to induce producers **to supply** that next unit to market.
  - The height of the supply curve at any quantity also shows the **opportunity cost of producing the next unit** of the good.

## The Law of Supply

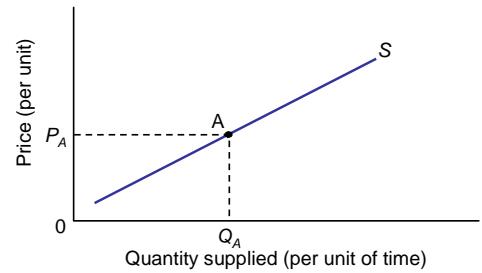
- The law of supply is accounted for by two factors:
  - When prices rise, firms substitute production of one good for another.
  - Assuming firms' costs are constant, a higher price means higher profits.

*Not in your book but something to think about!*

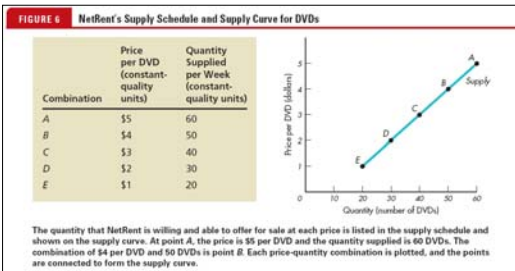
## The Supply Curve

- The supply curve is the graphic representation of the law of supply.
- The supply curve slopes upward to the right.
- The slope tells us that the quantity supplied varies directly – in the same direction – with the price.

## A Sample Supply Curve



## Supply Curve DVDs



## Shifts in Supply Versus Movements Along a Supply Curve

- Supply refers to a schedule of quantities a seller is willing to sell per unit of time at various prices, other things constant.

## Shifts in Supply Versus Movements Along a Supply Curve

- **Quantity supplied** refers to a specific amount that will be supplied at a specific price.

## Shifts in Supply Versus Movements Along a Supply Curve

- Changes in price causes changes in quantity supplied represented by a movement along a supply curve.

### Shifts in Supply Versus Movements Along a Supply Curve

- A **movement along a supply curve** – the graphic representation of the effect of a change in price on the quantity supplied.

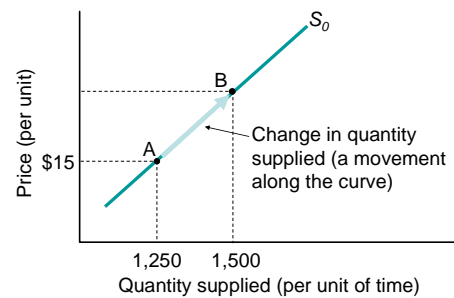
### Shifts in Supply Versus Movements Along a Supply Curve

- If the amount supplied is affected by anything other than a change in price, there will be a shift in supply.

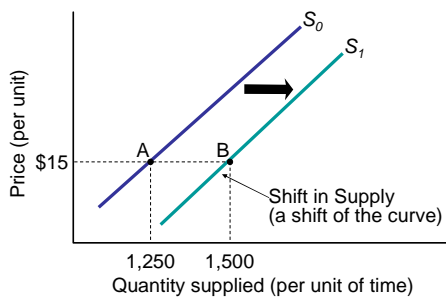
### Shifts in Supply Versus Movements Along a Supply Curve

- **Shift in supply** – the graphic representation of the effect of a change in a factor other than price on supply.

### Change in Quantity Supplied



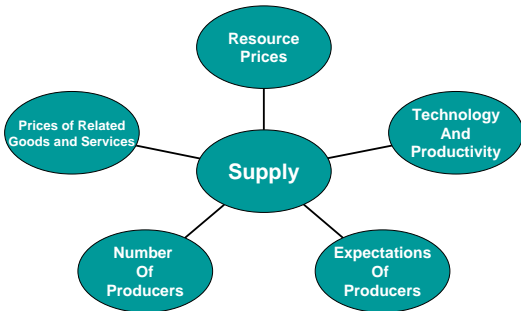
### Shift in Supply



### Shift Factors of Supply

- Other factors besides price affect how much will be supplied:
  - Prices of inputs used in the production of a good.
  - Technology.
  - Suppliers' expectations.
  - Taxes and subsidies.

## Factors that Shift Supply



## Price of Inputs (Resource Prices)

- When costs go up, profits go down, so that the incentive to supply also goes down.

## Technology

- Advances in technology reduce the number of inputs needed to produce a given supply of goods.
- Costs go down, profits go up, leading to increased supply.

## Expectations

- If suppliers expect prices to rise in the future, they may store today's supply to reap higher profits later.

## Number of Suppliers

- As more people decide to supply a good the market supply increases (Rightward Shift).

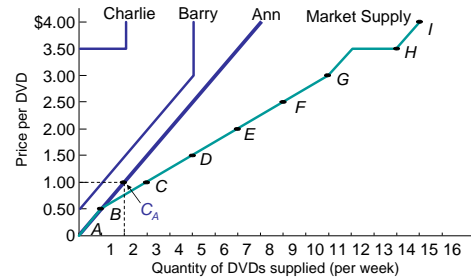
## Individual and Market Supply Curves

- The *market supply curve* is derived by horizontally adding the individual supply curves of each supplier.

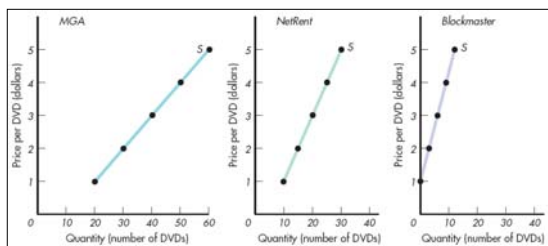
## From Individual Supplies to a Market Supply

Quantities Supplied	(1) Price (per DVD)	(2) Ann's Supply	(3) Barry's Supply	(4) Charlie's Supply	(5) Market Supply
A	\$0.00	0	0	0	0
B	0.50	1	0	0	1
C	1.00	2	1	0	3
D	1.50	3	2	0	5
E	2.00	4	3	0	7
F	2.50	5	4	0	9
G	3.00	6	5	0	11
H	3.50	7	5	2	14
I	4.00	8	5	2	15

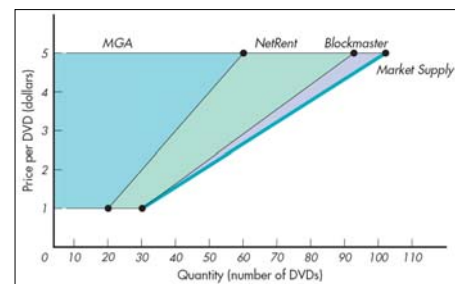
## From Individual Supplies to a Market Supply



## Aggregation of Supply (I)



## Aggregation of Supply (II)



## Price of Related Goods or Services

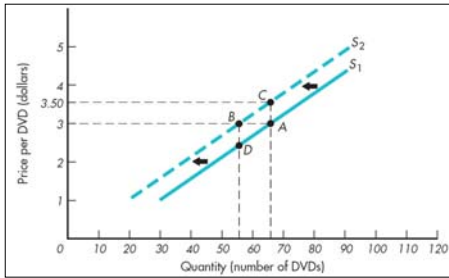
- The opportunity cost of producing and selling any good is the forgone opportunity to produce another good.
- If the price of alternate good changes then the opportunity cost of producing changes too!
- Example Mc Don selling Hamburgers vs. Salads.

## Taxes and Subsidies

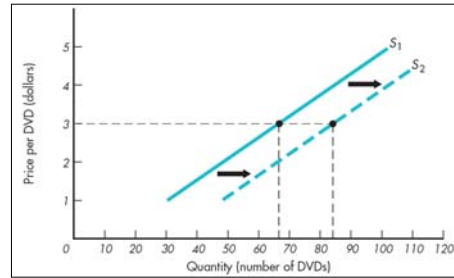
- When taxes go up, costs go up, and profits go down, leading suppliers to reduce output.
- When government subsidies go up, costs go down, and profits go up, leading suppliers to increase output.

*Not in your textbook but something to think about*

## Decrease in Supply



## Increase in Supply



## Change in Supply vs. a Change in the Quantity Supplied

